

SIMPLE  
STRATEGIES,  
IMPACTIVE  
RESULTS



# LISA CRILLEY MALLIS

A certified coach, trainer, and facilitator, Lisa works with leaders and teams who are working hard to succeed and still want to achieve more.

She is a productivity expert, recognized for providing practical solutions to everyday time management challenges. She knows that it is possible to carve out time each day to think strategically and implement, without falling behind on all the tasks that keep the business running. Using her fifteen years in education, a master's degree, and multiple coaching certifications, Lisa provides customized tools to achieve more while working less.

Lisa lives in Chagrin Falls, Ohio with her husband Lou and his dog, Neuton. She loves chocolate, the beach, and country music.

**SCHEDULE NOW**

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## EVERYTHING DiSC®

Do you wish you could immediately understand the needs of people around you? You would know exactly how to relate to them so that you were all producing the best results, all the time. Everything DiSC® provides insight into others' behavioral styles, increasing the level of communication and productivity in all situations.

**EVERYTHING DiSC® WORKPLACE:** Can be used with everyone in an organization, regardless of title or role, to build more effective relationships.

**EVERYTHING DiSC® MANAGEMENT:** Learn how your management style influences your approach to decision-making, time management, and problem-solving.

**EVERYTHING DiSC® SALES:** Understand your customers' buying styles for better communication and connection, leading to an increase in sales.

**EVERYTHING DiSC THE 8 DIMENSIONS OF LEADERSHIP:** understand the psychological drivers, motivations, and "blind spots" characteristic of your leadership style.

**EVERYTHING DiSC® CONFLICT:** Learn the conflict behaviors of each DiSC style so you can manage your response and create productive resolutions. Approached correctly, conflict can be a constructive and productive part of any organization.

**EVERYTHING DiSC® AGILE EQ™:** Learn how to read the emotional and interpersonal needs of a situation and respond accordingly.

Assessment required with all EVERYTHING DiSC® trainings.



## **CHOICES: TIME MANAGEMENT STRATEGIES FOR THE REAL WORLD**

Imagine you have the freedom to focus on what you do best - and at the end of the day, you know you took strategic action to accomplish exactly the right tasks in the most effective and efficient manner possible. When you understand and implement the Dream: Decide: Design Time Management process, you will maximize your resources, feel in control, work less, and accomplish more!

**Specifics topics include (but are not limited to):**

- Multitasking - Is This the Right Strategy to Increase Productivity?
- 3 Strategies to Pull Your Team Out of Fire-Fighting Mode
- Should I Answer Email in the Morning? Maximize Your Biological Prime Time When Scheduling Your Day
- Delegate Like a Pro
- How to Accomplish BIG Projects in a Busy World
- Procrastination Busters
- Are We REALLY Focusing on the Important Stuff?
- How to Create Time for Everyone to Think, Every Day

*Each training requires a minimum of 6 participants, and can be customized to fit a 2- to 5-hour time block.*

## **WHAT CLIENTS ARE SAYING**

"Last summer my team an ambitious goal. To be successful, every person on my team needed to effectively delegate to freelancers and work closely together. We completed the project on time with our sanity still intact at the end."

**TERESA**

Assessment Team Manager, Indeed.com

"Lisa is a tremendously engaging and energetic facilitator who kept our group focused and learning. This diverse group of sales professionals from a variety of industries gave her rave reviews! As the organizer of the training, I was thrilled with how easy she was to work with!"

**MELANIE**

Ohio State ATI, Business Training & Educational Services